## Daft, Kendrick, Vershinina Management 9781844808823

			Α	U	Т	Н	0	R	ı	Т	Α	R	I	Α	N	I	S	M	
			С							R									
			Н		Р				Р	Е	R	С	Ε	Р	T	I	0	N	
Α			I		Ε					S				R					<u>-</u> '
Т			Α		R					S				0					
T			٧		S						-	_		7					
R	0	L	Ε	С	0	N	F	L	I	С	T			Ε					
I			L		N									С					
В			L	Ε	Α	R	N	I	N	G		Α	T	T	ı	T	U	D	Ε
U			I		L									ı					
Т			Α		ı									0					
I			N		Т									N					
0			ı		Υ														
N			S																
S			М																

## Chapter 14

- 1. A cognitive and affective evaluation that predisposes a person to act in a certain way. (8)
- 2. The cognitive process people use to make sense out of the environment by selecting, organizing and interpreting information. (10)
- 3. The tendency to see one's own personal traits in other people. (10)
- 4. Judgements about what caused a person's behaviour either characteristics of the person or of the situation. (12)
- 5. The set of characteristics that underlie a relatively stable pattern of behaviour in response to ideas, objects or people in the environment. (11)
- 6. The tendency to direct much of one's behaviour toward the acquisition of power and the manipulation of other people for personal gain. (16)
- 7. A change in behaviour or performance that occurs as the result of experience. (8)
- 8. A physiological and emotional response to stimuli that place physical or psychological demands on an individual. (6)
- 9. Incompatible demands of different roles. (4,8)
- 10. The belief that power and status differences should exist within the organization. (16)