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## Working capital management

## **Chapter preview**

In this chapter, we focus on working capital and explain why its effective management is important to the financial success of entities. We also look at the concept of the cash-conversion cycle and its component elements. Emphasis is placed on the need for efficient management of the cash-conversion cycle with particular attention being paid to the management of inventories, debtors and creditors. A number of techniques that can be employed to help in this regard are discussed.