

Chapter 13 - International Sales Management

Organization	Weblink
ABB	http://www.abb.com/
Airbus Industries	http://www.airbus.com/
American Arbitration Association (AAA)	http://www.adr.org/
Best Buy	http://www.bestbuy.com/site/index.jsp
Business Journals	http://seattle.bizjournals.com/seattle/
Center for Women's Business Research	http://www.womensbusinessresearch.org/
Degussa	http://www.degussa.de/
Frequentis	http://www.frequentis.com/index.html
General Electric	http://www.ge.com/en/
Geneva Conventions on Arbitration	http://www.eurolegal.org/arbitration/arbconv.htm
IFE	http://www.ife-doors.com/
International Chamber of Commerce (ICC)	http://www.iccwbo.org/
Journal of International Business Studies	http://www.jibs.net/
Knorr Bremse	http://www.knorr-bremse.com/
NEC	http://www.nec.com/
New York Convention	http://www.ius.uio.no/lm/un.arbitration.recognition.and.enforcement.convention.new.york.1958/doc.html
Olivetti	http://www.olivetti.com/
Singapore Airlines	http://www.singaporeair.com/
Statoil	http://www.statoil.com/
Tenders Electronic Daily (TED)	http://ted.publications.eu.int/official/
The Supplement to the Official Journal of the European Union	http://ted.publications.eu.int/official/GetRecords?Template=TED/static/help/en/ch02.htm#d0e234
UNCITRAL Arbitration Rules	http://www.uncitral.org/english/
US Small Business Administration - International Sales	http://www.sba.gov/managing/marketing/intlsales.html
World Values Survey	http://www.worldvaluessurvey.org