

Website Links - Chapter 14

Assessing current performance:

<http://www.businesslink.gov.uk/bdotg/action/layer?r.l1=1074404796&r.s=tl&topicId=1074428566>

Setting a vision for growth:

<http://www.businesslink.gov.uk/bdotg/action/layer?r.l1=1074404796&r.s=tl&topicId=1074446322>

Planning how to grow:

<http://www.businesslink.gov.uk/bdotg/action/layer?r.l1=1074404796&r.s=tl&topicId=1074404826>

Financing growth:

<http://www.businesslink.gov.uk/bdotg/action/layer?r.l1=1074404796&r.s=tl&topicId=1074404799>

International trade:

<http://www.businesslink.gov.uk/bdotg/action/layer;jsessionid=DQJRHxz5pFXmkm1d3LkJs0vVHpy8krvZ1jTQb7Myh1gtQgTCLfPg!-2064905781!1124108753667?r.l3=1073942091&r.l2=1073866776&r.l1=1073858790&r.s=m&topicId=1073858802>

Preparing to sell your business:

<http://www.businesslink.gov.uk/bdotg/action/layer?r.l2=1074400490&r.l1=1073861225&r.s=tl&topicId=1074410823>

Value and market your business:

<http://www.businesslink.gov.uk/bdotg/action/layer?r.l2=1074400490&r.l1=1073861225&r.s=tl&topicId=1074410825>

Flotations, listings and IPOs:

<http://www.businesslink.gov.uk/bdotg/action/layer?r.l2=1074400490&r.l1=1073861225&r.s=tl&topicId=1074400502>

Growing a business: case-study:

http://news.bbc.co.uk/1/hi/programmes/working_lunch/3797293.stm

Smarta.com

<http://www.smarta.com/advice/business-planning/pricing-strategies/why-i-revised-my-business-model>

Case study on why an entrepreneur revised their business model.

About.com

<http://sbinformation.about.com/od/buyingorselling/a/ucexitplan.htm>

The 4 D's of a business exit strategy: Death, Disability, Divorce and Departure.

Business Link

<http://www.businesslink.gov.uk/bdotg/action/layer?topicId=1074039237>

Exit Planning <http://exitplanning.com/> US site on how to plan the end game

Emphasises the need to consider the exit strategy even at start up.

Venture Navigator:

<http://www.venturenavigator.co.uk/search/content/business%20exit/0/rel/1/10>

A list of articles on business exit strategy

A section on social enterprise:

<http://www.venturenavigator.co.uk/socialenterprise>